



## Siwanoy Country Club – Bronxville, New York

### General Manager

#### About the Club

Established in 1901, Siwanoy Country Club is located on 109 acres in Bronxville, a charming and affluent village in Westchester County just 20 miles north of Midtown Manhattan. Siwanoy is the closest private club to New York City and has evolved from a golf-centric club to a modern, family oriented Club serving a membership of over 600 today. The Club is very socially active, known for terrific private and club-sponsored events, fantastic dining, as well as excellent golf, tennis, and aquatic programming. The historic Donald Ross designed golf course is an ideal walking course, supported with an extensive caddie program. The course is open year-round and hosts 17,000 rounds annually. Other sports amenities include four outdoor Har-Tru tennis courts (two under bubble in the off-season), four paddle tennis courts with recently remodeled paddle hut (2017), Junior Olympic six-lane pool with infant pool, pool locker rooms, playground area, and golf and tennis pro shops. The Club offers a weekday summer camp with golf, tennis and swim instruction for over 200 children, and has competitive swim and diving teams.

The Club is currently undergoing Phase I of a Master Plan that includes a full clubhouse renovation and expansion from 37,000 to 41,000 sq-ft, scheduled to be completed June 2020. Dining options in the new clubhouse will include a Main Dining Room (240), Grill Room (80), Grill Bar (30), Trophy Room (12), 1901 Lounge (18), Terrace Lounge (65), Ballroom for large events and several terrace areas for additional seating. Five overnight guest suites will be added. Phase II of the Master Plan will include the building of three indoor golf teaching bays and fitness facilities.

The Clubhouse is operational year-round with the exception of the month of February, Christmas Day, and New Year's Day. Dining services vary based on the time of year. Pool operations are open seven days a week from Memorial Day through Labor Day. Gross revenues total \$10.6 million with \$2.6 million generated from food and beverage sales. There are 146 employees in the height of season. There are two unions represented in the food and beverage and grounds maintenance departments.

#### About the Position

The General Manager will report to the Club President and 12-member Board as well as lead the committed management team that includes the Controller, Assistant Manager, Head Golf Professional, Golf Course Superintendent, Executive Chef, Racquets Professional, Pool Director and Club Secretary. In addition to ensuring excellence throughout day-to-day operations, the General Manager will play an integral role in managing the operation around construction, effectively communicating progress of the renovation to the membership, and planning and orchestrating a successful reopening of the Clubhouse in 2020 with revitalized programming. With the opening of the new Clubhouse comes high expectations around a la carte dining, service and events; the General Manager will shape and drive excellence in these areas, bringing a "wow" factor to the member experience with and through the management team and staff. With full P&L responsibility, he or she will be expected to expertly manage expenses and increase outing and private event business appropriately and in line with the Board's vision, leveraging the new clubhouse.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits. There is an attractive house on property for the General Manager and his/her family. Well-regarded Tuckahoe Middle and High Schools are located in the same neighborhood as the Club, as is the William E. Cottle Elementary School.

#### About the Ideal Candidate

The ideal candidate will be an experienced private club General Manager with material capital project experience and ideally, new facility opening experience. The successful candidate will have a strong food and beverage background and a track record of increasing and retaining outings and private events, delivering fantastic experiences and enhancing programming overall. The General Manager is expected to be visible, approachable and charismatic to engage with an active and social membership and should inspire and motivate staff to consistently deliver member focused service. Other qualities desired are excellent communication skills, creativity, possessing strong financial acumen and an understanding and appreciation of the sophisticated aesthetic the Club will be moving toward. Experience managing in a union environment is beneficial but not required.

#### Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact CTP Senior Consultants, Alison Savona or Karen Alexander at 203.319.8228 or by email [alison@denehyctp.com](mailto:alison@denehyctp.com) or [karen@denehyctp.com](mailto:karen@denehyctp.com).

Connecticut Office:  
501 Kings Highway East – Suite 300  
Fairfield, CT 06825  
203.319.8228

Jackson Hole Office:  
3465 North Pines Way  
Wilson, WY 93014  
307.690.7931

Los Angeles Office:  
2355 Westwood Blvd. #274  
Los Angeles, CA 90064  
310.409.8957