



**Cherry Hills Country Club – Cherry Hills Village, Colorado
General Manager and COO**

About the Club

Cherry Hills Country Club was founded in 1922 by a group of prominent members from Denver Country Club who wanted a golf club and nothing else. Throughout the years Cherry Hills has stood the test of time and is still considered one of the true classic golf courses in the landscape of American golf. The Club boasts a legacy of championships in golf, most notably three U.S. Opens, two PGA Championships, a US Senior Open, a US Women's Open as well as many others.

Today, Cherry Hills Country Club is a family friendly Club with over 690 members. The Club is in Cherry Hills Village, just under ten miles south of downtown Denver, with beautiful views across the golf course to the Rocky Mountains. Cherry Hills serves as a fantastic family club with over 80% of its members living within five miles. The Club hosts vibrant social and family programming year-round.

Facilities include a renowned championship caliber golf course with full-service golf shop, driving range, practice facilities, halfway house, and a Par 3 course; eight outdoor tennis courts incorporating two pickleball courts, tennis shop, a family pool complex with café, diving well, junior Olympic size swimming pool and an active children's club. A \$56.3 million Clubhouse project is underway which will modernize the Clubhouse and increase the size to over 96,000 square feet.

The Club is open year-round with golf and tennis played weather permitting. The Clubhouse and athletic facilities are closed on Mondays apart from the swimming pool in season. Gross revenue is \$13.1 million with Food & Beverage accounting for \$2.7 million. There are 224 staff members at the height of season.

About the Position

The GM/COO is responsible for driving all Club operations in pursuit of excellence at Cherry Hills Country Club, consistent with the strategic direction and policies established with the Board of Directors. Reporting to the Board of Directors, the GM/COO is responsible for driving the business plan for the Club both short term and strategically. He or she will oversee senior management and control club operations to attain the agreed upon levels of excellence consistent with desired financial results. This includes partnering with and directing the Executive team and Chief Financial Officer to establish the Club's annual business plan, and corresponding operating and capital budgets, subject to approval by the Board of Directors. S/he will be expected to coordinate and direct all management functions of the Club and work in concert with the committee chairs to assist them with the development of policies, programs and events.

He or she will be responsible for assisting development of the strategic planning process ensuring the future course of the Club while aligning the current business model to future goals. The GM/COO will monitor the quality and standards of the Club's products and services to ensure maximum member and guest satisfaction and will endeavor to ensure an atmosphere of hospitality, friendliness and goodwill at Cherry Hills Country Club.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

About the Ideal Candidate

The ideal candidate will have a minimum of eight years of progressively more responsible private club management positions leading up to a COO position at a Club of similar scale, amenities and culture as Cherry Hills Country Club as well as a professional career "track record" of achievement and relative employment stability. He or she must have experience in leading the operations of a family friendly club organization and its related activities and sporting amenities. The ideal candidate will have strong financial understanding relative to club operations and experience in building and expertly managing budgets and expenses as resources for a successful long-term business plan and managing debt.

In addition, he/she must have excellent knowledge of F&B, with a track record in shaping and promoting excellent dining programming and events that reflects both traditional needs and current trends that connect with the membership, especially relevant in a competitive restaurant marketplace. The ideal candidate will have experience with overseeing significant capital improvement projects while managing expectations of members through construction.

A college degree preferred, ideally with a specialization in business and/or hospitality management. Professional certifications CCM, CCE, or similar professional development achievements are highly desired.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Kirk Reese, Alison Savona or Karen Alexander at 203.319.8228 or by email kirk@denehyctp.com, alison@denehyctp.com or karen@denehyctp.com.

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