



Kinloch Golf Club – Manakin-Sabot, Virginia General Manager/COO

About the Club

Kinloch Golf Club is widely recognized as one of the most unique golf experiences in the country. The Club sits on 255 acres and provides members and guests a premier golf experience with world-class course conditions and a staff committed to exemplary services offered in a genuine and comfortable atmosphere. The Kinloch Experience is the best of southern hospitality. Located just outside of Richmond, the Club is close to Charlottesville and only two hours from Washington, DC. The cost of living is very attractive.

Kinloch Golf Club features an outstanding Lester George and Vinny Giles parkland style 18-hole layout, a 23,00 square-foot Tudor style clubhouse, knowledgeable and experienced caddie staff, along with comfortable and well-appointed cottages for overnight accommodations. Resident and National memberships are by invitation only.

The Club's hours of operations and throughout the year are Tuesday-Sunday 7am-10pm. Weekly closures during aeration seasons. Select Monday opens. The golf course remains open after October as long as weather permits, and generally closes sometime in November. The clubhouse office is open year-round. The Club does not host any outings.

The Club has a history of hosting a range of competitive golf events and looks forward to hosting the US Mid-Amateur in 2024. The course has earned multiple "Top 100" rankings along the way. It is especially unique to have incredible bent grass greens flourishing in the mid-Atlantic, transition zone.

About the Position

The General Manager/COO is responsible for managing all operations of Kinloch Golf Club consistent with the direction and policies established by the Board of Directors as well as by the By-laws and Rules and Regulations of the Club. This includes working in conjunction with the Controller in the preparation of the annual operating and capital budgets, in partnership with the key department heads.

With the Board of Directors focused on policy and strategic direction, the General Manager/COO will report to and advise the Club's small board offering industry perspective and professional expertise, further refining what is truly a 5-star experience. The General Manager/COO owns all management accountability, with the Board interfacing with management through the General Manager/COO.

About the Ideal Candidate

The ideal candidate has been an established General Manager/COO with a career track record managing highly regarded private golf clubs and/or country clubs. He/she will have strong knowledge of and passion for the game of golf, the golf experience from upon entering the gates, turf care standards and all that matters around the member and guest experience. Of course, food, wine, and service are of critical importance as well. This is all in context of serving a sophisticated, well-traveled, knowledgeable golf consumer that has experienced the best at other facilities. While direct turf care experience is ideal, being immersed and have led in a sophisticated top tier turf environment is critical. He/she should have a record of success in the selection, development, training, and motivation of an accomplished, service-oriented staff in a high-end, member-focused environment.

The chosen candidate will have experience in refining comprehensive HR systems, strong overall financial acumen, and experience in overseeing the maintenance and care of a broad facility. It is vital that he/she have positive and effective relationships with golf and green professionals and experience leading a club and its related activities with a very sophisticated (yet understated) and successful membership.

The successful candidate will ideally be a college graduate with a bachelor's degree in Business Administration, Turf Management, Hospitality Management or equivalent. Professional certifications CCM, CCE, PGA or CGCS or similar professional development achievements are also highly desired.

Apply for This Position

Interested candidates should complete the online golf professional profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Dan Denehy or Karen Alexander at 203.319.8228 or by email: dan@denehyctp.com or karen@denehyctp.com.

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