



The Patterson Club – Fairfield, Connecticut General Manager/COO

About the Club

Established in 1929, The Patterson Club is a private year-round country club with dining, social, and sports activities for the entire family. As envisioned by the founding members, the mission of the Club is to promote good fellowship among kindred spirits. The Club is located an hour northeast of New York City on 170 acres of bucolic property in the Greenfield Hill section of Fairfield, Connecticut.

The Club's name was derived from Mr. Charles E. Patterson, Vice President & General Manager of the Appliance and Merchandise Department of General Electric, as he was a great supporter in the formative years. The Club was owned by General Electric until 1968. Today, members enjoy an expansive 56,000 square foot neo-classical farmhouse style clubhouse designed with understated elegance and attention to detail. Other club amenities include an 18-hole golf course, tennis and paddle tennis courts, and swimming and diving facilities.

Designed by Robert Trent Jones, Sr., ASGCA, the Patterson golf course is recognized as one of the most challenging, respected, and best-conditioned golf courses in New England. The Club has played host to the CT State Open, CT State Amateur, New England AJGA Championship as well as numerous MGA and MetPGA tournaments. The Club has two full kitchens to service the multiple member dining outlets on one floor and the elegant banquet space on the first level. Weddings and events range from 50 – 250 guests.

The Patterson Club is recognized as a *Distinguished Golf Club of the World* by Boardroom Magazine. The Club is open year-round with limited clubhouse operations in mid-February to early March. Lunch and Dinner are served Wednesday-Sunday for lunch year-round. It is also open Tuesdays for lunch during the summer season. The golf course is open mid-March through early December with a 9-hole winter course available in the off-season. Cross-country skiing, sledding, dog-walking, and snow shoeing are permitted in winter.

About the Position

The General Manager/COO is responsible for managing all operations of The Patterson Club consistent with the direction and policies established by the Board of Directors as well as by the By-laws and Rules and Regulations of the Club. This includes working in conjunction with the CFO in the preparation and final draft of the annual operating and capital budgets, which will be subject to approval of the Finance Committee and Board, and management and control of operations to attain desired results.

The General Manager/COO is expected to coordinate and direct all management functions of the Club and work in concert with committee chairs in the development of policies, programs, and events. The General Manager/COO will consult with the President, the Board, and/or committee chairs as appropriate on matters of significance to the Club. He or she will be fully responsible for the daily operations of the Club, monitoring the quality of the Club's products and services to ensure maximum member and guest satisfaction and will endeavor to ensure an atmosphere of hospitality, friendliness, and goodwill. The GM/COO will provide quality leadership and a positive image for the Club and its facilities and amenities and will own responsibility over all administrative aspects of the operation including but not limited to matters of Human Resources and labor/staffing, organizational structure, insurance, compliance with regulatory requirements, environmental issues, technology, vendors and contracts, and project planning and oversight.

About the Ideal Candidate

The ideal candidate is an established General Manager/COO with a minimum of 10 years of progressively more responsible club management positions leading up to a General Manager/COO or General Manager position at a similar scale and culture private club. He/she will have a professional career "track record" of achievement and relative employment stability with experience in building budgets and managing the business from financial metrics. It is imperative that the chosen candidate has a record of success in the selection, training, development, and motivation of a high performing, service-oriented staff along with strong food and beverage knowledge and experience in shaping and developing excellent dining programming that resonates with the needs and desires of the Membership.

The ideal candidate will have direct experience improving member and guest satisfaction with food and beverage/dining operations and has learned how to balance member events vs. outside events. It is also important that he/she have experience with prioritizing and overseeing capital projects and has developed and implemented effective new member onboarding programs. Additionally, the chosen candidate will have experience working with club related technologies both in application and infrastructure.

The successful candidate will ideally be a college graduate with a bachelor's degree in Business Administration, Hospitality Management or equivalent is preferred. Professional certifications (CCM, CCE) or similar professional development achievements are highly desired.

Apply for This Position

Interested candidates should complete the online golf professional profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Dan Denehy or Karen Alexander at 203.319.8228 or by email: dan@denehyctp.com or karen@denehyctp.com.

Boca Raton:
203.319.8228x341

Fairfield:
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Jackson Hole:
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