



The Club at Nevillewood – Nevillewood, Pennsylvania

General Manager

About the Club

Opened in 1992, The Club at Nevillewood is set on 250 acres in a master planned, high-end residential community 25 minutes west of downtown Pittsburgh, amidst the picturesque hills of western Pennsylvania. The Club offers the only Jack Nicklaus Golf Course within 100 miles, annually ranked as one of the finest golf courses in Pennsylvania and offers challenging yet highly enjoyable play for all skill levels from its five tee sets. The expansive clubhouse features formal and informal dining outlets, ample private event space, and a newly renovated and well-appointed golf pro shop that is part of the Club's \$7.9 million master plan currently underway. Other recent improvements as part of the master plan include the Golf Operations Center and new Champions Grille (adding the Club's second kitchen) that features an indoor and outdoor bar and patio. A 5,000 sq ft Fitness Facility is currently being constructed and set to open in March 2020 along with an enhanced Poolside Café and Bar. Surrounded by the fully built out Nevillewood residential community of 450 homes, the Club is owned by the membership and offers resident and non-resident memberships.

The Clubhouse is open February 14th through December with dining service varying in days based on the time of year. The office is open year-round as is the golf course, weather permitting. Informal and formal dining options include the Members Dining Room (60), Signature Dining Room (42), Founders Dining Room (21), Mixed Grill and Bar (40+), Nicklaus Dining Room (21) and the newly renovated Champions Grille and Bar (43+). The Ballroom accommodates up to 240 guests. Outside of the Clubhouse, members enjoy a Junior Olympic-sized pool, separate children's pool, large sundeck, and will look forward to the opening of the new state of the art Fitness Facility this spring.

The Club generates \$8 million in total gross revenues, of which \$1.9 million is generated from food and beverage sales. There are 483 total memberships and 150 employees in the height of season.

About the Position

The General Manager will look forward to driving excellence with and through a team of senior managers, some which are long tenured and include the Clubhouse Manager, Controller, Director of Golf, Golf Course Superintendent, Executive Chef, Social Director, Banquet Sales Director, and the Membership Director. Reporting to the President and nine-person Board of Directors, the General Manager will oversee daily operations of the Club and manage the Club's financials to achieve desired results. He/she will shape an elevated member experience and a member-focused service culture of excellence. Other opportunities for the new General Manager include proactively contributing to membership marketing efforts, development of an enhanced new-member onboarding plan, providing best practice guidance and advice to Club governance, and ensuring a smooth opening of new facilities coming online.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

About the Ideal Candidate

The General Manager will be energetic, visible and creative; being a motivating leader to both staff and the membership. Critical experience includes a track record of success in driving new ideas that personalize and lift the member experience and instilling a member-focused service culture that pervades the entire operation. Experience in the Board room is beneficial as the Club seeks a partner to bring industry trends and best practices to the table for consideration. A true team leader who has successfully coalesced management team is important as is having a genuine desire to engage with members to build good relations and excitement for new products and facilities coming online. Solid financial management skills with regard to planning, reporting, and managing expenses is critical. Candidates with membership marketing success resulting in growth and retention is highly desired. Well-groomed and seasoned Assistant General Managers coming from larger and more complex operations will be considered. As the Club is extremely proud of its terrific Jack Nicklaus golf experience, the General Manager should have an appreciation for the game and a general understanding of golf operations.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact CTP Senior Consultants, Alison Savona or Karen Alexander at 203.319.8228 or by email alison@denehyctp.com or karen@denehyctp.com.

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